



News Release

Unisem Reports Revenue of RM246.8 million and Net loss of RM1.1 million for Q3 2013

Kuala Lumpur, 7 November 2013 – Unisem (M) Berhad today announced results for the third quarter ended 30 September 2013 (**3Q13**).

Unisem recorded a consolidated revenue of RM246.8 million (approx. US\$76.3 million) for 3Q13, which represents 0.1 percent decline from the preceding quarter (**2Q13**) and decline of 12.8 percent compared to revenue recorded in the same quarter a year ago (**3Q12**). The Group recorded a consolidated net loss of RM1.1 million (approx. US\$0.3 million) compared to net loss of RM4.8 million (approx. US\$1.6 million) in 2Q13 and net profit of RM8.3 million (approx. US\$2.7 million) in 3Q12.

For the nine months of the current financial year ended 30 September 2013 (**9m13**), the Group recorded revenue of RM743.4 million (approx. US\$238.3 million), a 9.6 percent decline from RM822.5 million (approx. US\$265.6 million) achieved for the nine-month period a year ago (**9m12**). For 9m13, the Group recorded a net loss of RM16.2 million (approx. US\$5.2 million) compared to net loss of RM13.1 million (approx. US\$4.2 million) recorded in 9m12.

The decline in revenue for the current quarter and financial year to date was mainly attributable to decreased sales volume as well as lower average selling prices arising from changes in product mix as compared to the corresponding period a year ago. The lower net losses for the current quarter and financial year to date was principally attributable to the improved gross profit margins as a result of rationalisation of certain low margin/unprofitable products.

Group earnings before interest, tax, depreciation and amortization (**EBITDA**) for 3Q13 came in at about RM46.4 million (approx. US\$14.3 million), EBITDA margin was about 18.8 percent, compared to RM44.3 million (approx. US\$14.5 million) in 2Q13. Equipment capacity utilization averaged at about 60 percent for the Group in 3Q13. Group capital expenditure incurred in 3Q13 was about RM6.8 million (approx. US\$2.1 million), principally for purchase of equipment for advanced packaging activities for Unisem Chengdu and Unisem (M) Berhad.

Commenting on the outlook of the Group, Mr. John Chia Sin Tet, group managing director said, "We expect the business of the Group to remain challenging for the rest of the financial year."

About Unisem

Unisem is a global provider of semiconductor assembly and test services for many of the world's most successful electronics companies. Unisem offers an integrated suite of packaging and test services such as wafer bumping, wafer probing, wafer grinding, a wide range of leadframe and substrate IC packaging, wafer level CSP and RF, analog, digital and mixed-signal test services. Our turnkey services include design, assembly, test, failure analysis, and electrical and thermal characterization. With approximately 7800 employees worldwide, Unisem has factory locations in Ipoh, Malaysia; Wales, United Kingdom; Chengdu, People's Republic of China; Batam, Indonesia and Sunnyvale, USA. The company is headquartered in Kuala Lumpur, Malaysia. For more information about the company, its products and services, please visit its website at www.unisemgroup.com.