



UNISEM (M) BERHAD
2016 2nd Quarter Analysts Briefing

5 Aug 2016

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Consolidated Statements of Profit or Loss

Sequential Quarterly Comparison

(RM Thousand except EPS)	2Q 2016	%	1Q 2016	%	Change
Revenue	320,890	100.0	317,808	100.0	1.0%
<i>Revenue in USD '000</i>	<i>79,968</i>		<i>75,890</i>		<i>5.4%</i>
Cost of Sales	267,192	83.3	262,722	82.7	1.7%
Gross Profit	53,698	16.7	55,086	17.3	-2.5%
Operating profit	42,207	13.2	38,803	12.2	8.8%
Net profit	37,757	11.8	35,264	11.1	7.1%
EPS – Basic (sen)	5.13		4.73		
EBITDA	84,661	26.4	82,454	25.9	2.7%
Depreciation	42,454	13.2	43,651	13.7	-2.7%
Forex gain	3,566	1.1	694	0.2	413.8%



Consolidated Statements of Profit or Loss

Corresponding Quarterly Comparison

(RM Thousand except EPS)	2Q 2016	%	2Q 2015	%	Change
Revenue	320,890	100.0	298,790	100.0	7.4%
<i>Revenue in USD '000</i>	<i>79,968</i>		<i>82,103</i>		<i>-2.6%</i>
Cost of Sales	267,192	83.3	249,611	83.5	7.0%
Gross Profit	53,698	16.7	49,179	16.5	9.2%
Operating profit	42,207	13.2	36,637	12.3	15.2%
Net profit	37,757	11.8	31,619	10.6	19.4%
EPS – Basic (sen)	5.13		4.59		11.8%
EBITDA	84,661	26.4	78,705	26.3	7.6%
Depreciation	42,454	13.2	42,068	14.1	0.9%
Forex gain/(loss)	3,566	1.1	(327)	(0.1)	1190.5%



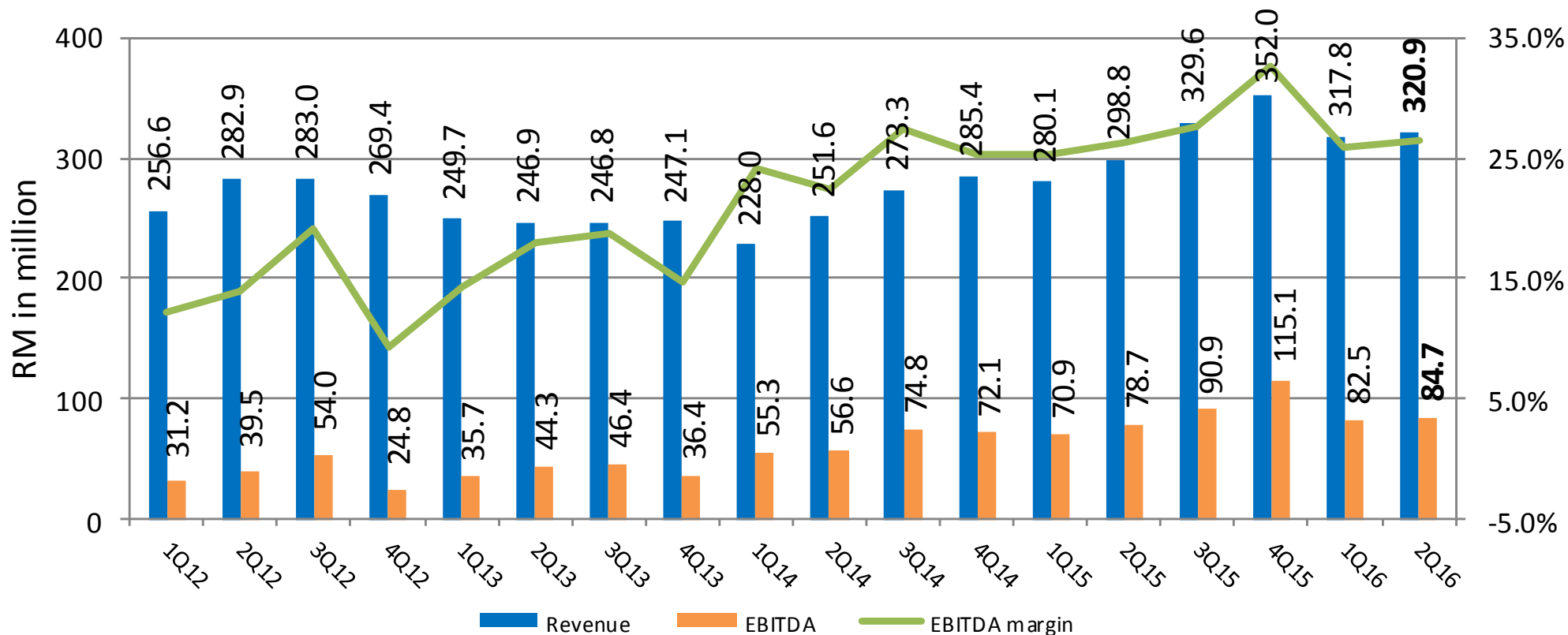
Consolidated Statements of Profit or Loss

Corresponding Half-Yearly Comparison

(RM Thousand except EPS)	1H 2016	%	1H 2015	%	Change
Revenue	638,698	100.0	578,847	100.0	10.3%
<i>Revenue in USD '000</i>	<i>155,858</i>		<i>160,209</i>		<i>-2.7%</i>
Cost of Sales	529,914	83.0	486,134	84.0	9.0%
Gross Profit	108,784	17.0	92,713	16.0	17.3%
Operating profit	81,010	12.7	65,825	11.4	23.1%
Net profit	73,021	11.4	55,481	9.6	31.6%
EPS – Basic (sen)	9.86		8.09		21.9%
EBITDA	167,115	26.2	149,562	25.8	11.7%
Depreciation	86,105	13.5	83,737	14.5	2.8%
Forex gain/(loss)	4,260	0.7	(649)	(0.1)	756.4%

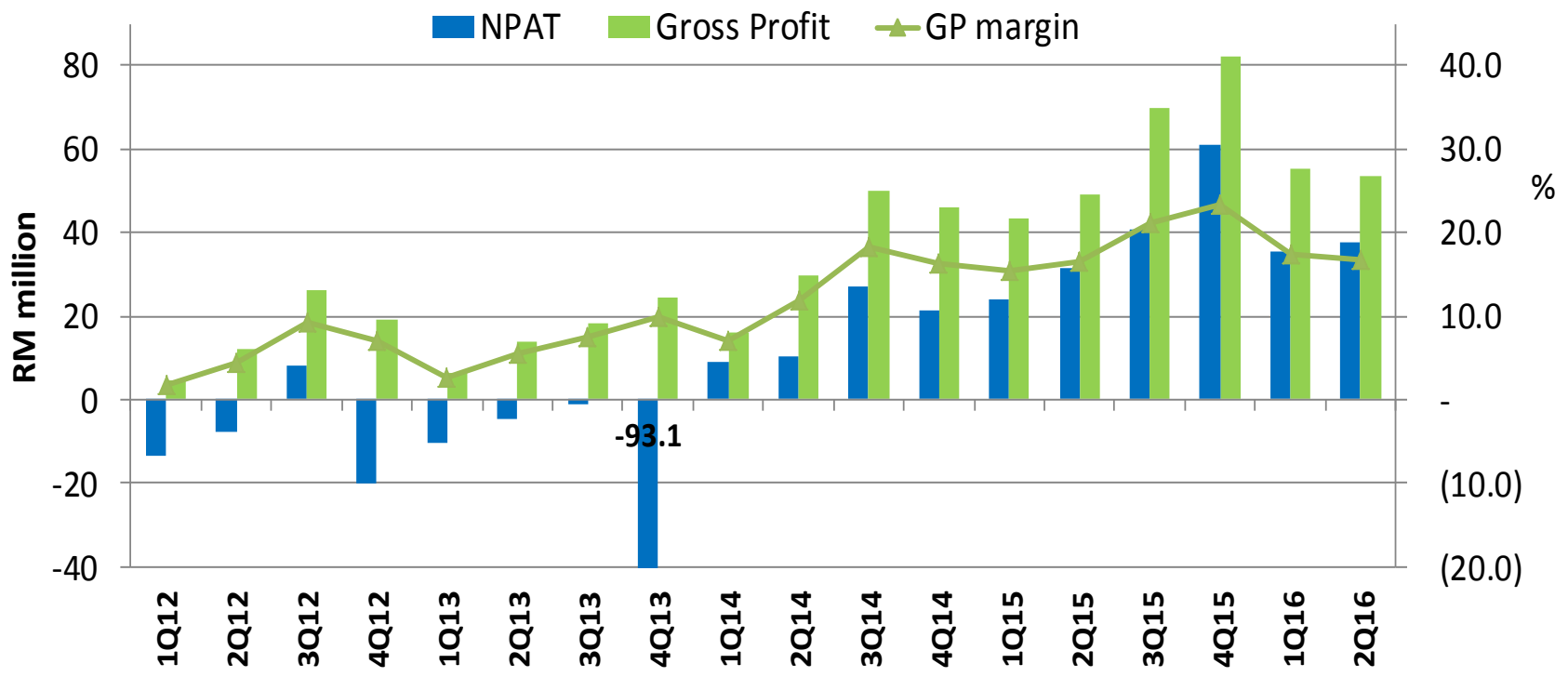
2Q 2016 Revenue & EBITDA

- RM Revenue : ↑ 1.0% q-on-q; ↑ 7.4% y-on-y
- USD revenue : ↑ 5.4% q-on-q; ↓ 2.6% y-on-y
- EBITDA : ↑ 2.7% q-on-q; ↑ 7.6% y-on-y
- EBITDA margin : 2Q16 : 26.4%; 2Q15 : 26.3%



2Q 2016 Earnings

- Gross Profit : RM 53.7m ; 1Q16 : RM 55.1m
- GP margin : 16.7%; 1Q16 : 17.3%
- Net income : RM 37.8m ; 1Q16 : RM 35.3m
- Forex gain : RM3.6m
- Depreciation : RM42.5m



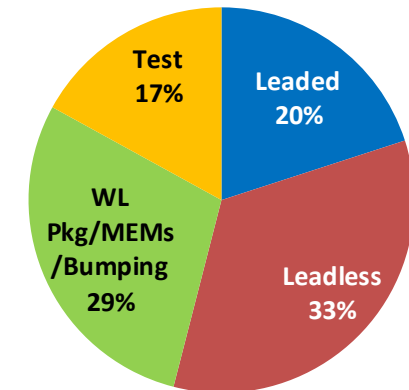
Revenue Breakdown

Contribution from wafer level packaging and bumping continue to grow

By Products & Services

(%)	3Q13	4Q13	1Q14	2Q14	3Q14	4Q14	1Q15	2Q15	3Q15	4Q15	1Q16	2Q16
Leaded	27	28	29	26	22	21	22	21	17	17	19	20
Leadless	33	34	33	35	34	33	31	32	33	33	33	34
WL pkg/ MEMs Bump	22	21	20	22	26	28	30	31	33	33	31	29
Test	17	17	18	17	18	18	17	16	17	17	17	17

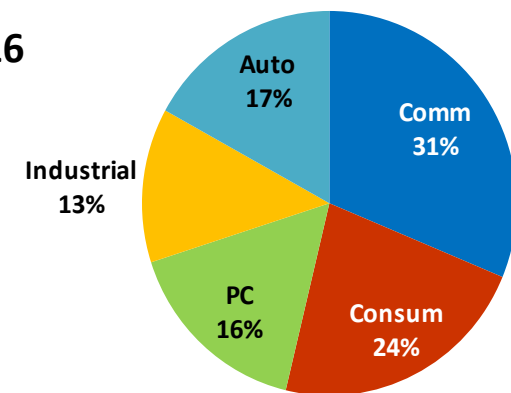
2Q16



By Market Segments

(%)	3Q13	4Q13	1Q14	2Q14	3Q14	4Q14	1Q15	2Q15	3Q15	4Q15	1Q16	2Q16
Comm	28	28	29	29	30	32	32	32	33	33	31	31
Consum	29	28	27	27	27	25	25	25	24	24	24	23
PC	16	16	15	15	15	15	15	15	16	16	16	16
Industrial	12	12	12	11	11	11	12	12	11	12	12	13
Auto	15	16	17	18	17	17	16	16	16	15	17	17

2Q16





Selective Information from Consolidated Statements of Financial Position

Net cash Improved to RM86.7m

(in RM Thousand)	30 June 2016	31 Dec 2015	Change
Property plant & equipment	1,110,979	1,177,693	-5.7%
Cash and Bank Balances	145,342	133,008	9.3%
Group term loan & bank borrowings	58,672	109,776	-46.6%
Net Assets per share (RM)	1.8098	1.8422	-1.8%

Current ratio	2.10	1.74	20.7%
Debt/equity ratio	0.04	0.08	-50.0%

	1Q14	2Q14	3Q14	4Q14	1Q15	2Q15	3Q15	4Q15	1Q16	2Q16
Capex (in RM million)	6.4	10.2	24.2	19.5	37.5	39.3	47.2	8.3	48.9	27.6
Headcount	6945	6906	7102	7245	7422	7527	7474	7497	7438	7515

- Capex incurred in 2Q16: RM27.6m
- Facilitised 120,000 ft² class 100 cleanroom space in Chengdu for MEMs
- Group Headcount was at 7,515 in end June 2016



Thank You